



Foxworth-Galbraith Lumber Company

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Dear Valued Clients and Partners,

We are facing unprecedented times and business disruptions with the COVID-19 pandemic. Today, construction activity remains strong and we continue to see the building materials industry flourish as an “essential business”. Thus the demand for products continues at a robust pace, and we are likely to see price escalations continue in the short term on lumber commodities.

Our manufacturing partners on everything from millwork to small hardlines goods have experienced varying degrees of availability and delays. Foxworth-Galbraith’s strong industry ties and long term vendor relationships have mitigated this impact on our customers, but we want to ensure our clients remain mindful of these potential shortfalls. Advanced planning for your anticipated project needs is critical. Allow additional weeks for lead times on specialty manufactured items such as doors and windows. As we have experienced with other industries, anything manufactured is likely susceptible to a COVID-19 outbreak given the proximity of workers. It not only affects those that are ill, but the productivity of others closest to the issue.

Foxworth-Galbraith remains committed to our customers through effective communication, timely product sourcing, responsive service, and safety. We are dedicated to your success during these difficult times, and for many years to come.

Sincerely,

David Yessian
VP Purchasing
Foxworth Galbraith Lumber Company